

Business Briefing for Staff & Volunteers May 2007





Financial Update

- **Forecast 2006/2007 out-turn is £1.1m surplus**
- **The Trust started the year with a Turnaround Plan of £11.2m, and lost further income/MFF during the year.**
- **If we strip out the significant non-recurring issues, the Trust managed to get within 0.8% of breakeven in the year.**
- **In the last four years only in 2005/06 has financial balance not been delivered.**



Financial Update

2007/2008

Key issues:

- **High level financial plans agreed with PCT's.**
- **Detail still being finalised.**
- **Plan submitted to SHA.**
- **Planned surplus £2.5m (Cash Loan).**
- **I&E gap £10m.**
- **Loss of £1.6m pa Capio profit.**



Financial Update

2007/2008

- **Further work required to reduce expenditure plans.**
- **Needs to be matched to specialty activity/income when available.**
- **Delivery of 18 week RTT target is a key deliverable.**
- **We will set the first quarter budget only, pending the complete picture.**



Financial Update

Areas for efficiency savings:

- **Theatres**
- **Bed management**
- **Out-patients**
- **Consultant PA's**
- **Procurement (CPH)**
- **West Wing closure**
- **IM&T**
- **Asset sales**



Financial Update

2007/2008

- **Plan shows a continuing positive run rate. (Income > expenditure)**
- **Fortnightly Turnaround monitoring by SHA/DH will continue.**
- **CRES plans needs fleshing out.**
- **Capital regime changes.**



Financial Update

Summary

2006/2007 expected surplus of £1.1m.

2007/2008:

- **Headline income agreed.**
- **Detail still to be finalised.**
- **Expenditure reductions/CRES to be finalised in the next few weeks.**
- **Issue Q1 Budgets based on a positive run rate until detail resolved.**
- **Central controls remain until budget is balanced.**

18 Weeks

“By 2008, no one will have to wait longer than 18 weeks from GP referral to hospital treatment”

NHS Improvement Plan, June 2004

18 Weeks

How Well Are We Doing Now?

Admitted Patients

27%

Non-Admitted Patients

46%

Incomplete Pathways

63%

18 Weeks

- **Ian Mackenzie – Director of Performance, Information and Facilities**
 - Introduction
- **Joe Chadwick – 18 Week Programme Manager South East Coast SHA**
 - SHA and National Perspective
- **Cath Jago – Head of Information Services**
 - What is the 18 week target and how do we measure it?
- **Jo Edwards – Acting Deputy Director of Operations**
 - Local Planning and Action
 - How You Can Get Involved
- **Summary and Next Steps**

18 Weeks

Benefits to The Trust

- **Delivery Against Key National Target**
- **No risk of financial penalty**
- **Increased focus on quality of care**
- **Seen as Credible Trust by SHA & PCT**
- **Stronger Voice in Fit for the Future**
- **More attractive to patients in the 'patient choice' environment**
- **More efficient organisation**
- **Perception within our local community**
- **Foundation Trust Status**

18 Weeks

**PCT has purchased some
Additional Activity**

But

**We Need to Do
Things Differently!**